

AICP 2010 Annual Conference Schedule

LIFE & HEALTH, L = LIFE, H = HEALTH; A = ANNUITY	PROPERTY & CASUALTY = P&C	BOTH = L/H/A AND P&C
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Saturday, October 2, 2010

8:00 – 5:00	AICP 2009-2010 Board of Director's Meeting – <i>Bryan Beeman B</i>
1:00 – 4:00	Registration
5:30 – 7:00	AICP Board of Director's and Committee Chair Reception – <i>invitation only</i>

Sunday, October 3, 2010

8:00 – 5:00	Registration				
8:30 – 12:00	Committee Chair Boot Camp – invitation only – <i>Cumberland L</i>				
12:00	<i>Exhibit Hall</i> Opens for exhibitor access				
12:30 – 1:00	Exhibitor Meeting – mandatory for one representative from each exhibiting company – <i>Cumberland H</i>				
1:00 – 5:00	Exhibitor Set-up – <i>Marsalis Hall A</i>				
12:30 – 1:00	Session Moderator Meeting – SESSION MODERATORS PICK UP SESSION PACKETS AND DISCUSS ANY LAST MINUTE QUESTIONS. – <i>Cumberland F</i>				
1:00 – 1:45	Chapter Officers' Training – MANDATORY FOR ALL NEW CHAPTER OFFICERS AND BOARD MEMBERS. – <i>Cumberland B</i>				
2:00 – 4:15	1 L/H/A Q&A <i>Landmark C</i>	2 P&C Q&A <i>Landmark B</i>	3 Applications 101 (L/H/A) <i>Cumberland F</i>	4 Surplus Lines Beginner (P&C) <i>Cumberland G</i>	5 Networking Tools How to Network (BOTH) <i>Cumberland H</i>
3:15 – 3:30	Break – <i>Landmark Foyer</i>				
4:30 – 5:15	FIRST-TIMERS MEET & GREET - First-time conference attendees are encouraged to attend this interactive and informative networking session. Get to know other attendees and learn to navigate conference like a pro! – <i>Cumberland JKL</i>				
5:30 – 7:00	Exhibitor Showcase – <i>Marsalis Hall A</i> . Silent Auction begins. Complete Compliance Puzzle for eligibility for Monday's prize drawings!				
7:00 – 9:00	Welcome Reception and Exhibitor Showcase – Texas Roundup Theme				

Monday, October 4, 2010

7:00 – 5:00	Registration – <i>Trinity A and B</i>								
7:00 – 8:00	Breakfast / General Session / Opening Remarks and Announcements; Recognize Conference Planning and Membership Committees; Presentation by Camp John Marc Executive Director								
8:00 – 8:45	Keynote Speaker – Andy Hickman, CSP: The Magic of the Future is YOU! – <i>Landmark CD</i>								
9:00 – 10:15	6 View from the Top – P&C Topics <i>Landmark A</i>	7 Compliance Connections (L/H/A) <i>Cumberland EF</i>	8 Compliance Issues for Niche Products (L/H/A) <i>Cumberland J</i>	9 Social Media Writing Workshop (BOTH) <i>Cumberland B</i>					
10:15 – 10:30	Break – In Exhibitor Hall – <i>Marsalis Hall A</i>								
10:30 – 11:45	10 View from the Top – L/H/A Topics <i>Landmark A</i>	11 Compliance Connections (P&C) <i>Cumberland EF</i>	12 Surplus Lines Beginner (P&C) REPEAT of Session 4 <i>Cumberland G</i>	13 MCAS: Where is it Today and Where is it Headed? <i>Cumberland J</i>					
12:00 – 1:30	Buffet Lunch – <i>Landmark Ballroom C and D</i> . Recognize Bylaws Committee; Recognize GIR Committee, and 25th Anniversary Task Force AICP Celebration - 25 Years Young								
1:30 – 2:45	14 Filing Organization 101 (L/H/A) <i>Cumberland B</i>	15 Innovations in Life Product Development (L) <i>Cumberland J</i>	16 PPO 101: It's Not Just Forms & Rates Anymore (H) <i>Cumberland EF</i>	17 Compliance Audit Management (P&C) <i>Cumberland L</i>	18 Property and Catastrophic Risks <i>Cumberland K</i>	19 Policyholder Communications - Including Readability (P&C) <i>Cumberland GH</i>	20 Memory Boosting Techniques: Developing a Steel Trap Mind (BOTH) <i>Landmark A</i>	21 Regulatory / NAIC Hot Topics (BOTH) <i>Landmark B</i>	
2:45 – 3:15	Break – In Exhibitor Hall – <i>Marsalis Hall A</i>								

3:15 – 4:30	22 Top 10 Reasons for Market Conduct Fines (L/H/A) <i>Cumberland J</i>	23 Filing Basics of Long Term Care (H) <i>Cumberland B</i>	24 Speed to Market Filing Initiatives (L/H/A) <i>Landmark A</i>	25 Current Issues Surplus Lines-Advanced <i>Cumberland GH</i>	26 Market Analysis/Market Regulation - Growing Up? (P&C) <i>Landmark B</i>	27 Medicare Secondary Payer (P&C) <i>Cumberland EF</i>	28 Identity Theft: Impact on the Insurance Industry <i>Cumberland K</i>	29 Federal Overview (BOTH) <i>Cumberland L</i>
5:00 – 6:30	Regulator Reception – invitation only							
5:00 – 6:00	Exhibitor Showcase – <i>Marsalis Hall A</i>							
Evening	AICP Chapter Events							
Tuesday, October 5, 2010								
7:00 – 5:00	Registration – <i>Trinity A and B</i>							
7:00 – 8:00	Breakfast / General Session – <i>Landmark Ballroom C and D</i> - Recognize Finance, Nominating and Education Committees; ACP, CCP and CE Awards							
8:00 – 8:30	Keynote Speaker – Jerry Bell (one of AICP's Founders) – <i>Landmark C and D</i>							
8:45 – 10:15	30 Meet Your Regulators L/H/A Industry/Regulator Roundtables <i>Landmark A</i>	31 Meet Your Regulators P&C Industry/Regulator Roundtables <i>Landmark B</i>	32 Interstate Compact: How to Use this Latest Speed To Market Tool (L/A) <i>Cumberland K</i>	33 Auto- Motor Vehicle Reporting and Insurance Verification (P&C) <i>Cumberland L</i>				
10:15 – 10:30	Break – In <i>Exhibitors Hall</i>							
10:30 – 11:45	34 Privacy: A Comparative View (L/H/A) <i>Cumberland B</i>	35 Disability Income Regulatory Issues (H) <i>Cumberland C</i>	36 Developments In and Future of LTC (H) <i>Cumberland H</i>	37 Company Licensing-Forms, Procedures and Common Issues <i>Cumberland F</i>	38 State Updates - P&C Hot Topics (P&C) <i>Cumberland K</i>	39 Marketing - Compliance Relationship - Are You a Road Block or Driving off the Cliff? (P&C) <i>Cumberland G</i>	40 Acquisitions & Mergers (BOTH) <i>Cumberland J</i>	41 Compliance Monitoring of Social Networks, Blogs and Tweets (BOTH) <i>Cumberland L</i>
12:00 – 1:30	Lunch; President's Award and Lennon Award presented; Transfer of President's Gavel; Recognition of Current AICP Board of Directors and New AICP Board of Directors; AICP Business Meeting – EVERYONE WELCOME! Please join us to discuss the business of our AICP.							
1:45 – 3:00	42 Health Care Reform (H) <i>Cumberland L</i>	43 Advertising 101 (L/H/A) <i>Cumberland J</i>	44 Group L&H Products: Unique Filing Requirements (L/H/A) <i>Cumberland G</i>	45 Gulf States Property – Focus on Disaster Planning (P&C) <i>Cumberland H</i>	46 Another Day in the Life of a Market Conduct Coordinator (P&C) <i>Cumberland C</i>	47 Additional Insured & Insurance Certificate Issues (P&C) <i>Cumberland F</i>	48 Regulator & Industry Relationships — Best Practices (BOTH) <i>Cumberland K</i>	49 Social Networking 2 (BOTH) <i>Cumberland B</i>
3:00 – 3:30	Break – In <i>Exhibitor Hall</i>							
3:30 – 4:45	50 Life & Health State Update (Hot Topics) (L/H/A) <i>Cumberland L</i>	51 Advanced Advertising (L/H/A) <i>Cumberland F</i>	52 Annuities - Suitability & Disclosure (A) <i>Cumberland J</i>	53 Filing Strategies (P&C) <i>Cumberland K</i>	54 International Insurance Issues (P&C) <i>Cumberland H</i>	55 Data Security (P&C) <i>Cumberland C</i>	56 SERFF and I-File (BOTH) <i>Cumberland G</i>	57 Enterprise Risk Management (BOTH) <i>Cumberland B</i>
5:00 – 6:00	Pioneer Reception - <i>invitation only</i>							
Evening	No Planned Activities – Free for Networking, Evening To Enjoy Dallas							

Wednesday, October 6, 2010

7:00 – Noon	Registration – <i>Trinity A and B</i>					
7:15 – 8:45	Breakfast / Closing Session; Recognize Marketing, Publications and Website Committees Present AICP donation to Camp John Marc					
9:00 – 10:15	<p>58 Product Innovations in Annuities (A) <i>Cumberland C</i></p>	<p>59 AML: How to Prepare for an AML Exam (L&A) <i>Cumberland H</i></p>	<p>60 OFAC Brummond (s) (P&C) <i>Cumberland B</i></p>	<p>61 The Art of Compliance Auditing (P&C) <i>Cumberland IJ</i></p>	<p>62 Fraud Controls (BOTH) <i>Cumberland K</i></p>	<p>63 ESIGN: Practical Tips on Designing and Implementing an Effective Electronic Signature Process (BOTH) <i>Cumberland L</i></p>
10:15 – 10:30	Break – <i>Landmark Foyer</i>					
10:30 – 11:45	<p>64 Marketing to Seniors (L/H/A) <i>Cumberland B</i></p>	<p>65 Advanced Advertising REPEAT of Session 51 (L/H/A) <i>Cumberland C</i></p>	<p>66 Keeping it Confidential: Best Practices and Regulatory Pitfalls (P&C) <i>Cumberland L</i></p>	<p>67 Personal Lines – Credit (P&C) <i>Cumberland H</i></p>	<p>68 Federal Oversight of Financial Services (BOTH) <i>Cumberland K</i></p>	<p>69 Ethics and the Insurance Leader (BOTH) <i>Cumberland IJ</i></p>
12:00 – 12:30	2010 – 2011 AICP Board of Director's Meeting – <i>Bryan Beeman B</i>					

