

**Association of Insurance Compliance Professionals
Heartland Chapter Meeting
Friday, May 20, 2005 (9:30 – 4:30)**

**Hosted by Physicians Mutual Insurance Company
Des Moines, Iowa**

Breakfast User Meeting (9:30 a.m. - 11:00 a.m.)

Hosted by CCH Insurance Services

Main Program:

**Nebraska Insurance Department
Director Tim Wagner
Jeanne Daharsh, Bev Anderson, LeAnn Hammar; Reva Vandevoorde**

**“How to Give a Great Presentation”
Keith Harnish, Physicians Mutual**

Business Meeting

Our President, Annette Walsh, called the meeting to order and read the policy statement on pricing activities. Annette also thanked Katie Gurnett and Physicians Mutual Insurance Company for hosting the meeting. She also thanked CCH Insurance Services for hosting the Breakfast User Meeting. This meeting gave everyone who attended a chance to learn more about CCH's recent product enhancements.

Approval of the February Meeting Minutes, as published on the AICP website under the Heartland Chapter - motion was made by Carol Bowers and seconded by Marti English to approve. The minutes were approved as submitted.

Approval of the Treasurer's Report from the last meeting, as published on the AICP website under the Heartland Chapter - motion was made by Katie Gurnett and seconded by Carol Bowers to approve. The report was approved as submitted.

Regional Director Report – Katie Gurnett

- Katie welcomed our guests from other chapters – Kim Kennedy and Ben Moore (Travelers) from Hartford, Connecticut, Tom Murphy (Aerospace Insurance) from Arlington, Texas, and Rhett O'Doski (Colodny, Fass, Talenfeld, Karlinsky & Abate, P.A.) from Tallahassee, Florida. This meeting was our largest so far (over 80 in attendance).
- Katie attended national's meeting in April. We have approximately 1,200 members. And we added a new member today – Director Wagner has agreed to join.
- National has discussed new incentives and/or rewards for groups who have added new members and also retained current members. Could be in the form of AICP bucks, or pay for a meeting's desserts, etc.
- Annual National Conference will be September 18th thru the 21st. Sixty regulators are signed up to attend and the SEC will also be there. We should be receiving our packets around the middle of June.
- Marti English and Dan Kennelly are helping Katie with the Research Task Force.
- If you have anything you want Katie to discuss with National, just send her the information and she will take it to the next Board Meeting.

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Education Committee – Stacie Baker

- Thanked Katie for hosting today's meeting.
- Sheila Lawrence and GE Insurance Solutions/ERC in Overland Park, Kansas will host our next meeting on August 12, 2005.
- National Meeting will be in New Orleans September 18th thru 21st. Working on something fun for the Chapter to do.
- There will be no February and May 2006 meeting because we will be having our first E-Day in West Des Moines on April 28, 2006.
- August 2006 Meeting still open – contact Stacie to host.

Membership Committee – Chris McGillis (not in attendance)

- No updates.

Scholarship Committee – Connie Doud

- We had no applicants apply for our scholarship again this year.

Contributions Committee – Marti English

- Presentation made regarding formation of this committee that will do philanthropic things.
- Need to establish a committee and formulate guidelines. You'll be hearing more about this.
- Looking for volunteers for this Committee – email Marti if you're interested. Marti will chair this Committee the first year.

Old Business

- None

New Business

- All Chapters are asked to have a spotlight in the Journal. We have one in the next one – Chris McGillis.
- Looking for nominations for next year's officers.

A motion was made by Connie Doud and seconded by Patty Pirsch to adjourn the meeting. Motion carried.

Jean Helm, Secretary