

**Association of Insurance Compliance Professionals  
Heartland Chapter Meeting  
Friday, August 12, 2005 (1:00 – 4:00)  
Hosted by GE Insurance Solutions  
Kansas City, Missouri**

**Program:**

**Compliance Hot Topics**

**Importance of Compliance – David Baker,  
Global Spirit & Letter Compliance Officer  
GE Insurance Solutions**

**Challenging Industry Norms – John Bauer,  
Managing Counsel, GE Insurance Solutions**

**Smart Communication & Document Creation  
David Newkirk, Associate General Counsel,  
GE Insurance Solutions**

**Developing an In-House Ombuds Program  
Annette Hollingsworth, Lead Ombudsperson,  
GE Insurance Solutions**

**Business Meeting**

Annette Walsh, President, called the meeting to order and read the policy statement on pricing activities. Annette also thanked Sheila Lawrence and GE Insurance Solutions for hosting the meeting.

**Approval of the May Meeting Minutes**, as published on the AICP website under the Heartland Chapter - motion was made by Carol Bowers and seconded by Wendy Winders to approve. The minutes were approved as submitted.

**Approval of the Treasurer's Report** from the last meeting, as published on the AICP website under the Heartland Chapter - motion was made by Wendy Winders and seconded by Shawna Greenway to approve. The report was approved as submitted.

**Regional Director Report** – Katie Gurnett (not in attendance – presented by Annette)

- Contribution Committee Guidelines. We are still waiting for official sign-off from General Counsel regarding this Committee. Although National sees nothing that would prevent us from having this committee, they want an official sign-off from General Counsel that this does not impact our tax-exempt status. I have resent the guidelines to General Counsel and will follow up.
- Community Marketing has changed the scholarship eligibility to include individuals with Business Degrees. The proposal to change the eligibility based on relationship to AICP member was defeated.
- Conference planning is going great. I will be purchasing the Omaha Steak Certificates as our contribution to the silent auction.

## **Heartland Chapter Meeting Minutes – Page 2**

- All chapter officers are reminded that they should attend the First-Timer's Session.
- The slate of candidates for national offices was presented and approved by the Board.
- 2008 conference will be in Atlanta, Georgia October 5-9.

### **Education Committee** – Stacie Baker (not in attendance – presented by Shawna)

- National Meeting will be in New Orleans September 18th thru 21<sup>st</sup>.
- Our get-together meeting at National will be a Haunting Tour in the French Quarter. This tour will be Tuesday, September 20<sup>th</sup> and starts at 7:00. We are sharing this Tour with the New England Chapter. All regulators attending the Conference were also invited, and we have a commitment from two regulators so far. Also plans are in the works for a bus.
- E-Day will be April 28, 2006 in West Des Moines. Regular chapter meetings normally held in February and May will not be held.
- August 2006 will be the next Chapter Meeting. This meeting is still open – contact Stacie to host.

### **Membership Committee** – Chris McGillis (not in attendance – presented by Annette)

- We have eight new members – four are from Nebraska.
- Chris is looking for a new chair to replace her – if you are interested, let her know.

### **Scholarship Committee** – Connie Doud (not in attendance – presented by Annette)

- We are revising some of our rules to mirror National. There are three changes.
  - Eligibility extended for family members – now includes spouse, domestic partner and civil union partnerships.
  - Definition of full-time student expanded – will now be dependent on the accredited school's definition that the student will be attending.
  - Adding business as a major (we already have and National is adding).
- Connie will run our revisions past National.

### **Contributions Committee** – Marti English (not in attendance – presented by Annette)

- Still working on the guidelines.

### **Old Business** – None

### **New Business**

- Heartland Member Spotlight – Annette  
We had three members highlighted in The Journal. Congratulations to Chris McGillis, Connie Doud and Joni Hartley!!!
- Presentation of Ballot – Shawna
  - We have a contested race for Vice President – Carol Bowers of EMC Insurance Companies and Deneen Krajcir of EquiTrust Life Insurance Company.

### Heartland Chapter Meeting Minutes – Page 3

- Marti will move to President and Annette will move to Past President. Jean and Eric have agreed to run for their respective positions.
  - Ballots will be mailed to the Heartland Chapter members soon.
  - Need to have votes cast by September 1<sup>st</sup>.
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- National AICP Ballot has been mailed to members. Please remember to vote and return. We have two members running – Katie Gurnett is running for Vice President and Sandra Makela is running for Regional Director of the Heartland Chapter.

A motion was made by Carol Bowers and seconded by Shawn Greenway to adjourn the meeting. Motion carried.

Jean Helm, Secretary  
Heartland Chapter - AICP