

**Association of Insurance Compliance Professionals
Heartland Chapter Meeting
Friday, February 20, 2004
Embassy Club, Des Moines, Iowa
Hosted by Principal Life Insurance Company**

Program after Business Meeting featured:

Louisiana Insurance Department:

Malissa Drake – Director, Insurance Rating Division (P&C)
Clarissa Preston, CIC – Assistant Director, Forms & Compliance Div (P&C)
Beth O’Quin – Compliance Examiner, Life & Annuity
Emma Fontenot – Director, Health

Regulation 78 and Policy Forms Matrix

Business Meeting

President Shawna Greenway called the meeting to order. Shawna introduced the officers and thanked everyone for attending. She also read the policy statement on pricing activities.

Approval of Minutes from August meeting, as published on the AICP website under the Heartland Chapter and copies provided at the meeting. A motion was made by Connie Doud and seconded by Wendy Winders to approve the August 8th minutes. The minutes were approved as submitted.

Approval of Treasurer’s Report from August meeting, as published on the AICP website under the Heartland Chapter and copies provided at the meeting. Eric Westman gave an updated report on a few things. The National AICP has requested all chapters create a budget – Eric has already been doing this. This budget now includes the \$500 for our new scholarship fund. He also has budgeted up to \$1000 for speakers for our meetings. A motion was made by Katie Gurnett and seconded by Annette Walsh to approve the Treasurer’s report as submitted. The report was approved as submitted.

Special Presentation to Katie Gurnett – Shawna presented a gift to Katie Gurnett in appreciation for her services as President in 2003.

Regional Director Report – Katie Gurnett

- All regional directors met in January for the Board Meeting. The 2006 national meeting will be in Orlando, Florida.
- They are again looking at the bylaws. If there are any changes to these laws, the membership does not have to approve this time. If, however, anyone has any concerns or have any changes they would like considered, let Katie know by March 3rd.

- The operating budget was approved for the national group.
- The 2004 Conference is “Riding the Waves of Regulatory Change.”

Education/Program Committee – Stacie Baker

- The program committee name has been changed to education committee. Stacie is looking for volunteers to help with an E-day next year.
- The May, 2004 meeting will be in St Paul, Minnesota – exact date not set – Sandra Makela with Berkeley will be the host. Sandra is hoping to maybe get us a tour of the Minnesota Department.
- The August, 2004 meeting will be in Des Moines – Don Coughenower and EMC will be host. The exact date has not been set.
- The May, 2005 meeting will be in Omaha, Nebraska – Katie Gurnett and Physician’s Mutual will be host.
- The months of February and August, 2005 are still open. Please let Stacie know if you would like to host a meeting.

Membership Committee – Chris McGillis

- National will be asking the chapters to find out why a member has dropped, etc. In order to handle this extra responsibility, Chris asked for volunteers and received two - Carol Bowers and Wendy Winders.

Scholarship Committee – Connie Doud

- National is offering three \$1,000 scholarships annually to selected individuals in an effort to further insurance education, and to encourage and support students who have an interest in insurance as a career. The scholarships are available to AICP members and members’ children and grandchildren.
- Our Chapter is offering a \$500 scholarship also. For more information please contact Connie. The Committee would like to have these applications by April 1st so they can let applicants know by May 15th. An email will be sent with a copy of the application and rules.

Old Business

- Shawna asked if there were any new members, since we are offering the first meeting free for new members. We did have one new member who attended and had already paid – Bonne Blue. Since our Chapter had not as yet been notified, Shawna said she can attend our next meeting free.

New Business

- Connie Doud mentioned that the Great Lakes Chapter is having a meeting on May 13th in Madison, Wisconsin. They are having the Wisconsin Regulators. If anyone is interested in attending this meeting, check the National Website and all information is posted.
- The Chapter had a drawing for all attendees – Sofia Kuehn of Mutual of Omaha was the price winner.

A motion was made by Wendy Winders and seconded by Katie Gurnett to adjourn the meeting.

Motion carried.

Jean Helm, Secretary