

**Association of Insurance Compliance Professionals
Heartland Chapter Meeting
Friday, May 14, 2004**

**Hosted by Sandra Makela - Berkley Risk Administrators Company, LLC
Radisson City Center Hotel – St. Paul**

Program after Business Meeting featured:

Minnesota Insurance Department

Opening remarks were given by the Honorable Commissioner Glenn Wilson, followed by special break-out sessions presented by the Department – Brian Pennington and Julie Lee - Life & Health, Tom Baker - property & casualty, and Bruce Tollefson, MWICA President, and Tammy Lohmann – Workers' Compensation.

Aurelia Gordon, Scott Borchert and Bill Fontaine of the Department also were in attendance.

A tour of the Insurance Department was given after our breakout sessions.

Business Meeting

President Shawna Greenway called the meeting to order. The policy statement on pricing activities was read. Shawna also mentioned that anyone who had parked in the garage needed to see Sandra Makela for a parking voucher.

Approval of February Meeting Minutes, as published on the AICP website under the Heartland Chapter. A motion was made by Katie Gurnett and seconded by Connie Doud to approve the February 20th minutes. The minutes were approved as submitted.

Approval of Treasurer's Report from February meeting, as published on the AICP website under the Heartland Chapter. Eric Westman gave a brief update on our account and also stated that we did make a little money from the February meeting. A motion was made by Connie Doud and seconded by Jean Helm to approve the Treasurer's report as submitted. The report was approved as submitted.

Regional Director Report – Katie Gurnett

- The national board meeting was held in Phoenix in April. They were also looking around to see about having a national meeting there in 2008.
- The national meeting to be held in San Diego this year is pulling together and we should be receiving our registration packets around the first part of July. The big thing this year will be the combined gala event with the welcome meeting on Sunday night.

Chapter meetings used to be held on Sunday, but since the gala will be that night, Stacie is looking into having a get together with our Chapter on Tuesday night.

- Our chapter membership is down a little from last year; however, we usually gain a number of new members in June and July due to the upcoming national meeting.
- Katie congratulated Chris McGillis and her committee for calling all members who had not renewed.

Katie said that retirees are eligible for a complimentary membership. You need to contact Katie if you plan to retire. Members are also eligible for a one-year complimentary membership if your job is downsized.

- Katie mentioned that we would soon be having a number of new logo items for sale. The old logo items are going on sale – if anyone is interested.
- The national technology task force is looking into doing some web casting. Dave Brandtman is looking for “techies” to help him check this out. If you know anyone with this knowledge that would like to help, let Katie or Dave know.
- The next national board meeting will be in July. Let Katie know if you have any items needing to be discussed by this group.

Education Committee – Stacie Baker

- Our next meeting will be in Des Moines and hosted by EMC Insurance (date yet to be determined). This meeting will be different as it is tentatively set to run from 9 to around 3. A SERFF/Speed to Market seminar will be presented by the NAIC.

There will be no fee for this meeting and lunch will be provided by EMC. Everyone is urged to register early (once the notice has been sent) to make sure you secure a spot for this seminar/meeting.

- The February 2005 meeting will also be in Des Moines – Farm Bureau will be host.
- The May 2005 meeting will be in Omaha, Nebraska – Physician’s Mutual will be host.
- The August 2005 meeting will be in Overland Park, Kansas – Employers Reinsurance Corporation.
- 2006 is targeted for our first E-Day. We now have up to six members on this committee.

Membership Committee – Chris McGillis

- As mentioned above, Chris and her committee members made calls to all non-renewals in our Chapter.
- No other new business.

Scholarship Committee – Connie Doud

- We had no applicants this year for our scholarship award. We need to keep this in mind for next year. The scholarship is for \$500.

Old Business

- We had three new members take advantage of the first chapter meeting free – this time. Shawna mentioned that we would welcome them to volunteer to help on any of our committees.

New Business

- We are now seeking nominees to run for office this fall. Annette Walsh (Vice President) will automatically become President. We need nominees for Vice President, Secretary and Treasurer. Please send this information to either Shawna or Katie.
- Shawna is also seeking nominations for the President's Award. This award is granted annually to a member of the Heartland Chapter who has shown dedication to AICP, the Heartland Chapter, the insurance industry and his/her community through volunteer activities. Please send your nominations to Shawna before the August meeting.
- Shawna mentioned that Integro Training is having a SERFF training session on May 27-28 in Kansas City immediately following the E-Regulation Conference. It will be a special session ending at noon on Friday for a special reduced rate of \$450. If anyone wants additional information, they are to contact Adam Davy at Integro Training.
- The Chapter had a drawing for all attendees – Jeff Mund of Farmers Home Mutual was the prize winner.

A motion was made by Larry Green and seconded by Katie Gurnett to adjourn the meeting. Motion carried.

Jean Helm, Secretary