

**Association of Insurance Compliance Professionals
Heartland Chapter Seminar
Tuesday, August 3, 2004 (8:00 – 3:30)**

**Hosted by EMC Insurance
Des Moines, Iowa**

Programming provided by NAIC
Continental Breakfast sponsored by Westlaw
Lunch provided by EMC Insurance Company

Program featured:

Speed to Market Informational Seminar

Terri Vaughan, Commissioner of Iowa Insurance Division
Walter Bell, Commissioner of Alabama Insurance Department
Jim Poolman, Commissioner, North Dakota Insurance Department
Roger Sevigny, Commissioner of New Hampshire Insurance Department

Role of SERFF in Speed to Market

Jim Latteman, NAIC, Sr. Sales Account Manager

SERFF Break-Out Sessions

Julie Fritz, NAIC Director of Insurance Products and Services Division
Thea Cook, NAIC, SERFF Implementation Coordinator
Joy Morrison, NAIC Serff Senior Product Development and Marketing Manager

Business Meeting

President Shawna Greenway thanked EMC Insurance and Don Coughenower for hosting this wonderful program. The meeting was called to order, and the policy statement on pricing activities was read.

Approval of May Meeting Minutes, as published on the AICP website under the Heartland Chapter. A motion was made by Carol Bowers and seconded by Marti Huber to approve the May minutes. The minutes were approved as submitted.

Approval of Treasurer's Report from May meeting, as published on the AICP website under the Heartland Chapter. A motion was made by Marti Huber and seconded by Annette Walsh to approve the Treasurer's report as submitted. The report was approved as submitted.

Regional Director Report – Katie Gurnett

- Attended meeting in Boston a couple weeks ago. Also checking this site out for a possible national meeting for 2008.
- Met with the Northeast Regulators (10 commissioners) and discussed their joining the AICP. Not sure of outcome yet.

- The National Convention Registration has been sent to all members thru email – along with the ballot for voting on the national officers. If you haven't received these, let Katie know.
- Complimentary memberships are now available – if you are unemployed or have retired and want to still remain a member. Also a membership can now be transferred to another party. Contact Katie if you need further information on this.
- New logo items are now available – check the website. Old logo items are also being sold at a discount.
- Membership dues for 2005 will be the same as this year.
- The AICP Bucks program will remain. You can earn \$5.00 for each new member you recruit. Just make sure the new member lists your name at the bottom of their registration.

Education Committee – Stacie Baker (not in attendance) - Report read by Shawna

- First E-day will take place during the last week of April 2006 – possibly a Friday, unless we have to accommodate a speaker's schedule. The Committee has decided to use a downtown hotel – Don Coughenower is checking on this. The schedule for this E-day will be similar to today's program – maybe start a little later – 9 or 10 – and go until 3 or so. A survey is being distributed today in order to get topics and volunteers to help. There are many levels of volunteership/involvement still available.
- Currently planning a one-hour cruise around the San Diego harbor for our chapter-meeting get-together. The tour costs \$13 person on a pre-registered basis. There is a 77-person minimum in order to book this cruise. The New England Chapter is planning to join us and others have expressed interest. The charge will be \$5 per member – with the Chapter picking up the rest. A member's guest can also sign up; however, the guest fee will be the \$13 rate. Drinks and snacks will be available on the cruise.

Membership Committee – Chris McGillis

- Nothing new to report.

Scholarship Committee – Connie Doud

- Need to start thinking about this. The application is out on our website. Send the completed form to Connie.
- You can also apply for the National Scholarship.

Old Business

- The Board approved the nominations for Chapter officers:
 - Vice President - Marti English – Mutual of Omaha
 - Secretary – Jean Helm
 - Treasurer – Eric Westman
 - The new President will be Annette Walsh, with Shawna Greenway moving to Past President.
 - Katie Gurnett is in the second year of her term as Director.
- Three nominees were received for the President's Award. The Board has reviewed these and the winner will be announced in San Diego.

New Business

- We will again be participating in the Silent Auction at the National Meeting. We will be providing gift certificates for Omaha Steaks. These were a great hit at last year's auction.
- Katie, Connie and Shawna met with the Iowa Insurance Department to discuss becoming members of our Chapter. The registration fee for regulators to join is \$40. Katie and Shawna also discussed this with Commissioners Vaughan and Poolman today.
- The Chapter had a drawing for all attendees – Jim Latteman of the NAIC was the prizewinner.

A motion was made by Carol Bowers and seconded by Annette Walsh to adjourn the meeting. Motion carried.

Jean Helm, Secretary