



Association
of Insurance
Compliance
Professionals

MID-ATLANTIC CHAPTER
SERVING NEW YORK CITY, NEW JERSEY, PENNSYLVANIA, DELAWARE,
DISTRICT OF COLUMBIA, MARYLAND AND VIRGINIA

October 27, 2009

On behalf of the Mid-Atlantic Chapter of AICP I would like to introduce myself to those who don't already know me, greet existing members, and warmly welcome new members to our Chapter. I have worked in regulatory compliance for 30 years; 23 in Life & Health and the last 7 in Property & Casualty. I attended my first AICP meeting approximately seven years ago and was truly inspired by the professional opportunities offered. I have served on the P & C Program Planning Committee and within the Mid-Atlantic Chapter. I realize the 2009 Annual Conference is not even a month behind us but it's never too early to solicit your ideas for a successful 2010. As Chapter President and Regional Director I will be wearing two hats and, thus, am all the more appreciative of your participation and involvement. A favorite quote relative to "teamwork" comes to mind: *"Never doubt that a small group of thoughtful, committed people can change the world. Indeed, it is the only thing that ever has."*

As always, the Chapter is in need of volunteers for such committees as "Planning"; "Membership"; "Nominating"; "Website/Publicity"; and "Education". Last year, the Chapter Officers shouldered these responsibilities. I hope this year, we can inspire our membership to become more involved and assist in these roles; especially in "Planning" an educational or "E-Day" in 2010.

In June of 2009, the Mid-Atlantic Chapter hosted a very successful E-Day with the Pennsylvania Insurance Department in Harrisburg. Among the eight regulators attending were Commissioner Joel Ario and Deputy Commissioner Ron Gallagher. Representatives from the trade associations, including the Insurance Federation of Pennsylvania ("IFP") and PCI also participated. In August of 2008, the Chapter hosted an E-Day in conjunction with the New Jersey Department of Banking and Insurance. So please put your thinking caps on and let us know your thoughts and "wishes" for a 2010 E-Day, including suggestions for which state regulators you would like to meet with, and a geographic location for the event.

The other committee opportunities include:

- Website/Publicity Committee – Work directly with the National Website Committee for maintaining website content for our Chapter, exploring ways to promote our Chapter, etc.
- Education Committee – Focus on the educational needs of our Chapter, including continuing education, designations, etc. and assist us in obtaining speakers for events.
- Membership Committee – Seek new members, provide information to existing members.
- Nominating Committee – Identify leaders within our chapter, coordinate the nomination process.

Please contact any of the Chapter officers if you would like to be involved. Certainly if I can be of any assistance, please feel free to contact me directly at kate.imparato@selective.com. We look forward to a productive and successful year. We hope it will include educational opportunities in partnership with the Regulators in our states as well as professional and networking opportunities with your colleagues.

Sincerely,

Kate Imparato
President and Regional Director
Mid-Atlantic Chapter, AICP