

DRAFT AGENDA
23rd Annual Education Day
AICP NEW ENGLAND CHAPTER
June 12, 2019

Time	Session Name	LOB	Panel / Speaker(s)	Session Host
8:00 – 8:50 am	Light Breakfast items and Networking			
8:40 – 8:50 am	Welcome and Opening Remarks			
9:00 – 10:00 am	Breakout 1: Concurrent Sessions			
Session 1	Legal Cannabis and Impairment: Medical, Toxicological and Public Health Implications	Combined	A panel discussion addressing how impairment from cannabis affects the body, and how it differs from other legal drugs.	Dr. Michael Milburn - Creator of DRUID App
Session 2	Hot Topics	L&H	Join our distinguished panel of regulators as they share with you pertinent information on the hot topics affecting the life & health insurance industry. States participating: MA, CT, ME, RI, VT	Various Depts of Insurance
Session 3	Top Market Conduct Exams Risk - Leveraging the data	Combined	An overview of market conduct data for P/C, L/A, Health with a review of key compliance and regulatory risk and how you can use this to inform your compliance plan.	Lou Penn, Lou Penn & Associates, Inc.
Session 4	Hot Topics	P&C	Join our distinguished panel of regulators as they share with you pertinent information on the hot topics affecting the Personal & Commercial Lines industry. VT, RI, CT, MA, ME, NH	Various Depts of Insurance
10:00 – 10:30 am	Refreshment Break, Networking and Vendor Meet and Greet			
10:30 – 11:30 am	Breakout 2: Concurrent Sessions			
Session 5	Insurance Lobbyist - Top of Mind	Combined	A panel discussion highlights the benefits of lobbyist associations, the impact of political and legal changes to the insurance industry. The panelist will also discuss some prominent industry legislation that is impacting the various P&C and L&H industries.	Frank O'Brien - APCIA Camille Simpson - ACLI Susan Giacalone - AIG TBD - NAMIC TBD - AHIP
Session 6	Investigations in the Age of Geosocial Data	P&C	The current growth of geosocial data is changing the face of risk management and investigations. Learn what geosocial data is, and exactly how this type of information is used to investigate insurance claims of all kinds. Understand how to gain eye-opening insight into accidents, site security, workplace harassment and high exposure incidents, by locating social media photographs, videos, and posts at specific locations and times anywhere in the world. This session utilizes real life case examples to demonstrate the impact of this new technology in the realm of risk management, law and insurance. The session also shows how evidence can be uncovered and leveraged in a variety of scenarios. Privacy and legal issues, as well as preserving, authenticating and presenting this type of cyber evidence will also be discussed. Attendees will walk away with a better understanding of the best investigative practices require for a successful geosocial investigation and exactly how to add this new information to their wide range of skills.	Mark Cox, Digistream
Session 7	Insurance Regulation & Technology: Adding Business Value to Compliance	P&C	Meaningful and actionable ways to leverage data to modernize your compliance organization and show the value of compliance	George Hanley, Deloitte
Session 8	Suitability	L&H	What exactly is going on with Suitability? What is considered adequate for suitability reviews? How do insurance department examiners ensure suitable sales are taking place in their states? What is the latest activity surrounding Suitability? We will discuss recent happenings and trends in this session. A lively discussion is encouraged!	Sarah Neil, Rhode Island Department Business Regulation
11:40 – 12:20 pm	Keynote Speaker – John R. Elias			
<p style="text-align: center;">John Elias is the Commissioner of the New Hampshire Insurance Department. He was nominated by Governor Chris T. Sununu and unanimously approved by the New Hampshire Executive Council to serve a five year term beginning June 13th 2018.</p> <p style="text-align: center;">Commissioner Elias has more than 15 years of insurance industry experience in the fields of profit and loss, state relations, and strategic projects. He has led compliance, underwriting, product and project teams and served as Vice President at two property and casualty insurance companies.</p> <p style="text-align: center;">Elias joined the New Hampshire Insurance Department in 2016 as the Property and Casualty Director and was promoted soon thereafter to Assistant Commissioner. In his two years at the department, he has focused on streamlining processes, strategic planning, goal setting and speed to market initiatives. He has also served on several NAIC committees and task forces and has been involved in the NAIC State Ahead strategic plan. As Commissioner, Elias's priorities include regulatory modernization, operational efficiency and effectiveness in the pursuit of regulatory value, and the use of data to promote market transparency and to improve regulatory accountability and success in the reduction of public harms.</p> <p style="text-align: center;">Commissioner Elias has an M.B.A. and a J.D., and earned his Bachelor's degree in political science. In addition, he holds a Chartered Insurance Operations Professional</p>				
12:20 – 1:00 pm	Lunch and Networking			
1:00 – 2:00 pm	Breakout 3: Concurrent Sessions			
Session 9	Walk of Fame, Not Walk of Shame - Ethics in an Ever-Changing Environment	Combined	The insurance industry is feeling the effects of an increasingly fast moving, innovative and technology-driven world. As a highly regulated industry we must be mindful of the ethical challenges inherent in adapting to these changes. This session will examine these challenges and the ethical issues surrounding them.	Eric Au, Drinker, Biddle & Reath LLP
Session 10	The NAIC, Model Law Development Process and Information Resources	Combined	An overview of the model law development process at the NAIC along with specific reference to new compliance requirements such as ORSA, CGAD and cybersecurity, and describe the information resources at The Insurance Library that includes a complete set of NAIC proceedings dating many several decades.	Paul Tetrault, The Insurance Library
Session 11	P&C Round Table	P&C	Here's your chance to discuss pertinent & important issues with state insurance regulators on a small group basis. Spend 15 minutes with each regulator in a more intimate setting with just a few of your compliance colleagues. States and orgs participating: VT, RI, CT, MA, ME, NH	Various Depts of Insurance
Session 12	L&H Round Table	L&H	Here's your chance to discuss pertinent & important issues with state insurance regulators on a small group basis. Spend 15 minutes with each regulator in a more intimate setting with just a few of your compliance colleagues. States and orgs participating: MA, CT, ME, RI, VT	Various Depts of Insurance
2:00 – 2:30 pm	Refreshment Break & Networking Game			
2:40 – 3:40 pm	Breakout 4: Concurrent Sessions			
Session 13	NY's Redundant and Confusing Disclosure requirements: Regs 210, 187 and 60	Life	Think you understand Regulation 187 and 210? How about how they interact with Reg 60? It is supposed to be easy. It isn't.	Callie Currin, Currin Compliance
Session 14	Product Innovation	L&H	What innovative products are regulators seeing these days? This session will examine the development and market introduction of new, redesigned or substantially improved products. New products, product development and implementation strategies will be included in the discussion. The regulators will also specifically discuss RiskGenius, an AI policy development platform that both the CT and VT Departments are looking into.	Paul Lombardo - CT Department of Insurance, Phill Keller - VT Department Financial Regulation

Session 15	Impact of new financial crime regulations on the insurance industry – Make sure you are regulator-ready	Combined	Insurance companies are facing growing pressure and increasing regulatory requirements, as they expand beyond their primary role to services once offered only by financial institutions. Join our panel - the Impact of new financial crime regulations on the insurance industry – Make sure you are regulator-ready, to learn more about: <ul style="list-style-type: none"> • New financial crime regulations and enforcement actions • Screening best practices • Importance of data quality 	Randy Pickett, Mike Lascola, Josh Siegel, Accuity
Session 16	Autonomous Vehicles: Perspectives, Regulations & Insurance	P&C	The ongoing development of automated driving capabilities, and the increasing levels of vehicle connectivity enabling them to function, is causing waves throughout our transportation systems. We'll discuss consumer sentiment, timelines and use cases, Federal and state regulatory activity and needs, and the role of the insurance industry through it all. With impacts to personal liability, product liability, cybersecurity, and more, what does the future hold?	Casey Brewer - AAIS
3:50 - 4:15 pm	Closing Remarks & Raffle			